

JUSTIFICATION REVIEW DOCUMENT

DECA CONTROL NUMBER: HQC007-12-17
PURCHASE REQUEST NUMBER: HQCAAA-1332-2200

Description of Acquisition: Moody AFB, New Facility Network Equipment

Statutory Authority: 10 U.S.C. 2304(c) (1) as implemented by the Federal Acquisition Regulation (FAR) 6.302-1(C) – Application of Brand Name Descriptions

Prepared by: Jason Nuckols [Signature] (Int)

Contract Specialist
Date: 1/18/2012

Technical: Tom Donnelly [Signature] (Int)

Information Technology Specialist
Date: 1/30/12

BEIMG REP: Kim Short [Signature] (Int)

Information Technology Specialist
Date: 1/31/12

PCO: Rita W. Jackson [Signature] (Int)
Phone: (804) 734-8000 Ext: 48199

Contracting Officer
Date: 1/31/2012

Signatures Are Required Below.

REVIEWS: I have reviewed this J&A and find that justification is adequate to support other than full and open competition.

Program Manager: Tom Donnelly

Signature: [Signature]

Date: 1/30/12

Legal Counsel:

James Hayes
(Printed Name)

Signature: [Signature]

Date: 2/1/12

Competition Advocate

Melissa Rios

Signature: [Signature]

Date: 2/3/12

**JUSTIFICATION FOR OTHER THAN FULL AND OPEN COMPETITION
BRAND NAME JUSTIFICATION**

DECA CONTROL NUMBER: HQC007-12-17

1. REQUIRING AGENCY AND CONTRACTING OFFICE:

Defense Commissary Agency (DeCA)
1300 E Avenue
Fort Lee, VA 23801-1800

Requiring Activity: Business Enhancement Information Directorate, BEITT
Contracting Activity: Store Services Support Division, Information Technology Branch

2. NATURE/DESCRIPTION OF ACTION(S): This justification for other than full and open competition will result in award of a firm fixed price contract for brand name components and parts in support of DeCA's Cisco System for Moody AFB.

3. DESCRIPTION OF SUPPLIES/SERVICES: Components and parts are identified in the chart below.

Item #	BASE YEAR DESCRIPTION	P/N	Qty	Type
1	Cisco Wireless LAN Controller Module	Cisco - NME-AIR-WLC12-K9	1	Replacement
2	Cisco Wireless Access Point	Cisco - AIR-AP1142N-A-K9	4	Replacement
3	Cisco Wireless Access Point	Cisco - AIR-AP1242G-A-K9	7	Replacement
4	Cisco Maintenance	CON-SNT-AWLC12K9	1	Replacement
5	Cisco Maintenance	CON-SNT-AP1242GA	7	Replacement
6	Cisco Maintenance	CON-SNT-2921VSEC	1	Replacement
7	Cisco Maintenance	CON-SNT-29604LS	2	Replacement
8	Cisco Maintenance	CON-SNT-29602PS	2	Replacement
9	Cisco Maintenance	CON-SNT-AP1142NA	4	Replacement
10	2.4 GHz 5 dBi Rubber Duck Antenna - RP-TNC Plug Connector	L-com Item # HG2405RD-RTP	8	Replacement
11	2.4 GHz 8 dBi Flat Patch Antenna - 4ft RP-TNC Plug Connector	L-com Item # RE09P-RTP	12	Replacement
12	Cisco 2921 Router	C2921-SEC/K9	1	Replacement
13	Cisco Memory Upgrade 512 to 1GB	MEM-2900-512U1GB	1	Replacement

14	Cisco High-Speed WAN Interface Card	HWIC-2T=	1	Replacement
15	Cisco Serial Cable	CAB-SS-X21MT (EU)	1	Replacement
16	Cisco Serial Cable	CAB-SS-V35MT (US)	1	Replacement
17	Cisco Network Module Adapter for SM Slot on Cisco 2900, 3900 ISR	SM-NM-ADPTR	1	Replacement
18	Cisco MGBT Gigabit 1000 Base-T Mini-GBIC SFP Transceiver	MGBT1	2	Replacement
19	Cisco WS-C2960S switch	WS-C2960S-48LPS-L	2	Replacement
20	Cisco WS-C2960S switch	WS-C2960S-24PS-L	2	Replacement
21	Cisco FlexStack host-swappable stacking module	C2960S-STACK	2	Replacement
22	Cisco SFP transceiver module for MMF, 850-nm wavelength	GLC-SX-MM=1000BASE-SX	2	Replacement
23	SmartPro UPS	Smart 1000RM1U	1	Replacement
24	Cat 6 patch cord 2' Blue	Cat 6 patch cord 2' Blue	20	Replacement
25	Cat 6 patch cord 3' Blue	Cat 6 patch cord 3' Blue	20	Replacement
26	Cat 6 patch cord 5' Blue	Cat 6 patch cord 5' Blue	10	Replacement
27	Cat 6 patch cord 2' Orange	Cat 6 patch cord 2' Orange	20	Replacement
28	Cat 6 patch cord 3' Orange	Cat 6 patch cord 3' Orange	20	Replacement
29	Cat 6 patch cord 5' Orange	Cat 6 patch cord 5' Orange	10	Replacement
30	Cat 6 patch cord 2' Green	Cat 6 patch cord 2' Green	40	Replacement
31	Cat 6 patch cord 5' Green	Cat 6 patch cord 5' Green	40	Replacement
32	Cat 6 patch cord 10' Green	Cat 6 patch cord 10' Green	40	Replacement
33	Cat 6 patch cord 2' Yellow	Cat 6 patch cord 2' Yellow	15	Replacement
34	Cat 6 patch cord 5' Yellow	Cat 6 patch cord 5' Yellow	15	Replacement
35	Cat 6 patch cord 10' Yellow	Cat 6 patch cord 10' Yellow	15	Replacement

4. IDENTIFICATION OF STATUTORY AUTHORITY: 10 U.S.C: 2304(c)(1) as implemented by FAR 6.302-1(c). Application of Brand Name Descriptions

5. IDENTIFICATION OF JUSTIFICATION RATIONALE: Cisco Brand Name products are requested to maintain uniformity and common troubleshooting to minimize downtime and to ensure consistency in the design, continuity of training, ease of use, and interoperability. Cisco switches, routers and network equipment provide component inter-operability. DeCA is currently running a Cisco protocol on the Cisco equipment and non-Cisco equipment are not compatible and do not inter-operate with the networks current implementation. All tools for management and managing equipment are

specifically designed to support Cisco devices. Site personnel and system administrators are trained extensively on Cisco equipment and re-training of site personnel is cost prohibitive and is not justifiable. If DeCA receives non-Cisco equipment, existing device(s) functionality is compromised and interoperability is limited and/or non-existent. Additionally, current Cisco equipment has the potential for downtime because brands other than Cisco do not furnish their customers with the necessary equipment required to provide continued services.

In maintaining Cisco switches DeCA can lower the overall costs associated with the Voice over Internet Protocol (VOIP) communications project by Cisco VOIP technology for infrastructure and phones are already in place at DeCA Headquarters (HQ) as part of a Department of Defense (DoD) mandate. When the commissaries get VOIP, having Cisco switches would enable a more stable environment and also lower cost of training and maintenance by per site. A review of the service management system (Remedy) logs indicates there are fewer failures of the Cisco switches

DeCA currently has a management system in place to manage the Cisco brand switches. CiscoWorks Local Area Network (LAN) Management Solution (LAN Management Solution - LMS) is a suite of powerful management tools that simplifies the configuration, administration, monitoring, and troubleshooting of Cisco networks. Purchasing other than Cisco switches would result in DeCA having to invest in an additional management system tool to configure, administer, monitor, and troubleshoot other brand switches. The associated cost with investing in non-Cisco switches could amount to over \$200,000.

6. DETERMINATION OF FAIR AND REASONABLE COST: In accordance with FAR 8.404, 12.209, 13.106-1 (2), and 14.408-2, I hereby determine that the anticipated cost or price to the Government for this contract action will be fair and reasonable. The Price Reasonableness Memorandum detailing the Fair and Reasonable Price Determination will be included in the contract file documentation.

7. MARKET RESEARCH: Market research consisting of the Central Contractor Registration (CCR), internet searches (Google, NASA SEWP, ARMY CHES (CHES) and GSA Advantage) indicates that there are numerous sources available that offer pricing as Cisco part resellers through NASA SEWP an existing Government Wide Acquisition Contract (GWAC) contractual vehicle.

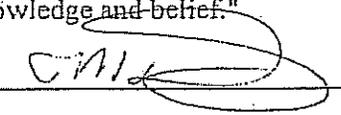
8. ANY OTHER SUPPORTING FACTS: DeCA has purchased the Enterasys brand switches. The failure rate, percent, was significant which led DeCA to begin researching other switches such as Juniper and Cisco brands. The Juniper switch was not compatible with the Cisco Works Management Tool. Utilizing other switches at this time is cost prohibitive. Investing in non-Cisco switches could amount to over Cisco requires that all of Network Operation Center (NOC) 2, 3 and Sustainment Firewall and Provisioning (SFP) personnel are required to have, at a minimum, Cisco Certified Network Associate Routing & Switching (CCNA) certification/training. If the agency were to utilize other switches, it would require additional training on the part of DeCA personnel, the cost of the trainers and their subsequent Temporary Duty (TDY) costs, as well as, mandatory refresher training. The cost per employee would be DeCA would have to train approximately employees for a total cost of It becomes too cumbersome for network staff to obtain and maintain multi-vendor certifications. Maintaining multiple brand switches would require more man hours for installs and configuration changes since the brands are not interchangeable which would cause down time to the

stores impacting their patron support. The use of Cisco Technology switches would reduce the total overall and long range cost of ownership to DeCA.

9. ACTIONS TAKEN TO REMOVE BARRIERS TO COMPETITION: DeCA continues to perform market research for products that are available in the commercial market place as well as utilizing other agency contracts for procuring its infrastructure supplies and parts. The Government continually communicates and works with other DoD agencies, its business partners, and attends trade and industry shows, in an effort to stay abreast of this evolving technology. While this requirement is limited to companies that are able to provide brand name Cisco components and parts; market research has identified many resellers through varying contractual vehicles that are able to provide these parts; therefore, there is a high expectation that the agency will receive adequate competition for this requirement.

10. TECHNICAL CERTIFICATION: "I certify that the supporting data under my cognizance which are included in the J&A are accurate and complete to the best of my knowledge and belief."

NAME: Tom Donnelly

SIGNATURE: 

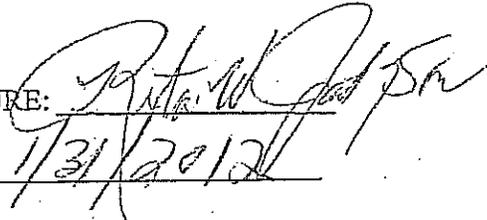
TITLE: Info Technology Specialist

DATE: 1/30/12

CONTRACTING OFFICER CERTIFICATION: Include the following determination: (FAR 6.303-2(a) (7))

"I have reviewed this justification and find it to be accurate and complete to the best of my knowledge and belief. Since this justification does not exceed \$550,000 and pursuant to the authority of 10 U.S.C. 2304(c)(1) provided that funds are available or will be made available and provided that the services and/or supplies herein described have otherwise been authorized for acquisition, this review serves as approval."

NAME: Rita W. Jackson

SIGNATURE: 

TITLE: Chief, IT Procurement Branch/
Contracting Officer

DATE: 1/31/2012

ALL QUESTIONS REGARDING THIS JUSTIFICATION AND APPROVAL ARE TO BE REFERRED TO THE CONTRACTING OFFICER Rita W. Jackson (804) 734-8000 x48199

CONTROL NUMBER: HQC007-12-17
Purchase Request: HQCAAA-1332-2200

AMENDMENT ~~1~~
BRAND NAME J&A

Description of Acquisition: Brand Name Cisco Parts and Components for DeCA's VOIP Telephone System, Moody AFB

Note: This document is an Amendment to the previously approved J&A, dated January 31, 2012. This Amendment reflects the applicable revisions.

Statutory Authority: 10 U.S.C. 2304(c)(1) and FAR Part 6.302-1(c),

Amended Amount:

Total Revised Amount:

Prepared by: Jason Nuckols 

Contract Specialist

Date: 5/23/2012

Technical: ~~Tom Donnelly~~ Terry Zacharias 

IT Specialist

Date: 5/23/2012

BEIMG REP: Debbie Emory 

IT Resource Specialist

Date: 5/23/12

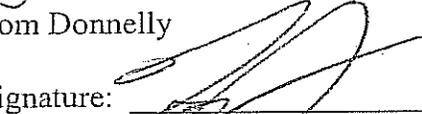
PCO: Rita W. Jackson 
Phone: (804) 734-8000 Ext: 48199

Contracting Officer

Date: 5/23/2012

Reviews: We have reviewed this Brand Name J&A and find that justification is adequate to support other than full and open competition.

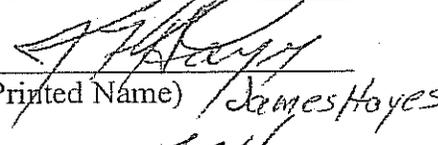
Program Manager: ~~Tom Donnelly~~ Tom Donnelly

Signature: 

Date: 5/23/2012

Legal Counsel:

(Printed Name) James Hoyes

Signature: 

Date: 5/23/2012

Competition Advocate:

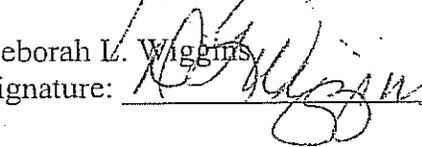
Melissa Rios

Signature: 

Date: 5/24/12

Division Chief:

Deborah L. Wiggins

Signature: 

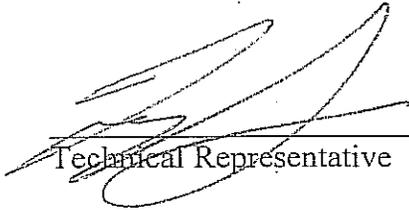
Date: 5/24/12

AMENDMENT 01
BRAND NAME J&A

1. **Contracting Office** - Store Services Support Division, ATTN: LEASI - Information Technology Branch, Defense Commissary Agency, Fort Lee, Virginia
2. **Type of Contract Action** - This is for Brand Name Cisco parts and components for DeCA's VOIP Telephone System for Moody AFB.
3. **Description of Supplies/Services** - Changes Item number 15 - Cisco Serial Cable - Manufacturer Part Number from CAB-SS-X21MT (EU) to CAB-SS-X21MT (EUROPE). Changes Item number 16 - Cisco Serial Cable - Manufacturer Part Number from CAB-SS-V35MT (US) to CAB-SS-V35MT (CONUS)
4. **Identification of the justification and the rationale** - No change from Approved J&A dated January 31, 2012.
5. **Determination by the Ordering Activity** - No change from Approved J&A dated January 31, 2012.
6. **Market Research** - No change from Approved J&A dated January 31, 2012.
7. **Any other facts supporting the justification** - No change from Approved J&A dated January 31, 2012.
8. **Actions to Remove or Overcome Barriers** - No change from Approved J&A dated January 31, 2012.
9. **Contracting Officer's Certification** - No change from Approved J&A dated January 31, 2012.

(10) Technical/Requirements Personnel Certification.

I certify that this requirement meets the Government's minimum need and that the supporting data, which forms a basis for the justification, is accurate and complete.



Technical Representative



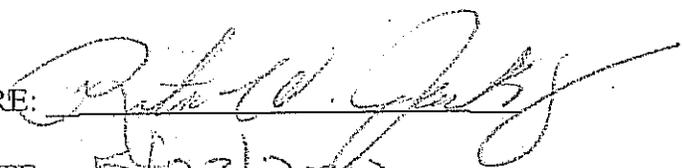
Date

APPROVAL:

CONTRACTING OFFICER CERTIFICATION:

"I have reviewed this justification and find it to be accurate and complete to the best of my knowledge and belief. Since this justification does not exceed \$650,000 and pursuant to the authority of 10 U.S.C. 2304(c)(1) provided that funds are available or will be made available and provided that the services and/or supplies herein described have otherwise been authorized for acquisition, this review serves as approval."

NAME: Rita W. Jackson

SIGNATURE: 

TITLE: Chief, LEASI/Contracting Officer

DATE: 5/23/2012

