



Types of Promotional Agreements

What's New and Different?

Before this enhancement scandown promotions were submitted as **Vendor Item Adjustments** with an Adjustment Code 10.

Now vendors will use the **Agreement** module to submit scandown promotions

- Manager Special scandown as BillBack Type 2 Agreements to DeCA Category Manager
- Seasonal scandown as BillBack Type 3 Agreements to DeCA Promotional Team
- Hot Deal scandown as BillBack Type 4 Agreements to DeCA Category Manager



Promotional Agreements are characterized by the following:

Promotional Agreement Type	BillBack Type	Event ID Required?	Tied to Promo Grid?	Submission Requirements (before promo start date)
Manager Special Scandown	2	Yes	Yes	Minimum of 120 Calendar Days
Seasonal Scandown	3	No	No	Minimum of 3 Calendar Days
Hot Deal Scandown	4	No	No	Minimum of 3 Calendar Days